

Revenues and Performance Indicators

FY 2018



Center 1001 Secretariat Administration

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Appraiser Certification:				
New Application Fees	7,035	7,710	7,500	7,500
Renewal Fees	90,355	122,440	122,000	122,000
Investment Council Interest	1,751	1,687	1,680	1,680
Risk Retention Group Lic	1,300	1,770	1,500	1,550
Reciprocity Fees	6,750	8,765	8,765	8,765
Temporary Fees	16,800	25,800	25,000	25,000
Penalty/Discipline Fees	3,675	8,800	5,000	5,000
Course Fees	4,800	5,800	5,000	5,000
Penalty/Renewals	300	540	500	500
7 hour USPAP Course Penalty		1,800		1,500
Contested Case Assessment	11,175	4,751	4,000	4,000
Supervisor/Trainee Applications	450	450	450	450
Supervisor Renewal	5,000	4,600	4,000	4,000
Supervisor Renewal Late Fee	25			
Appraisal Management Fund				
New Application Fees	11,000	9,000	3,000	3,000
License Renewal Fees	69,750	73,500	63,750	63,750
Late Renewal Fees		50		
Investment Council Interest	2,256	2,997	2,256	2,256
Total	232,422	280,460	254,401	255,951

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
State Labor Force	450,900	453,175	453,175	455,930
Employed Labor Force	435,195	436,675	436,675	439,630
Unemployed Labor Force	15,705	16,500	16,500	16,300
Unemployment Rate	3.5%	3.6%	3.6%	3.6%

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Requests for Labor Market Information*	563,470	255,756	115,000	115,000
Labor Market Publications				
(Copies Distributed)	12,352	10,591	12,000	12,000
Adult Basic Education ABE/GED Participants	2,474	2,512	2,550	2,600
Appraisers--New/Renewed Licenses	11/380	36/410	34/410	34/410
Complaints Received (Appraisers)	2	7	5	5
Upgrade/New Application Reviews	12/2	12/3	12/3	12/3
Reciprocity/Temporary	18/112	23/129	23/125	23/125
Course Applications	96	116	100	100
Supervisor/Trainees (New/Renewed)	2/48	3/46	3/40	3/40
Appraisal Management new applications	10	9	3	3
Appraisal Management renewals	92	94	85	85

*The "Requests for Labor Market Information (LMI)" category includes requests for information received via phone, email and other electronic requests. Other electronic requests include users obtaining information from the LMIC website (<http://dlr.sd.gov/lmic/default.aspx>) and South Dakota Career InSite. It is important to note the number of page views is the total number of pages viewed. Therefore, repeated views of a single page are included in this count.

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BPM
SP BUDGET SYSTEM

Center 1004 Unemployment Insurance Service

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Applications for Benefits	15,267	14,122	15,400	15,400
Number of Weekly Payments	84,472	80,809	88,000	88,000
Average Weekly Payment	\$297	\$312	\$327	\$343
Average Number of Weekly Payments	14.1	13.7	14.0	14.0
Average Total Payment	\$4,188	\$4,270	\$4,578	\$4,802
Individuals Receiving Payments	5,983	5,881	6,300	6,300
% of First Payments Made Within 14 Days	95.7%	97.8%	96.0%	96.0%
Total Dollars Paid*	\$23,757,860	\$24,007,476	\$26,500,000	\$28,000,000
Fed. Claims Reimbursed by Fed. Government	\$1,516,627	\$1,606,125	\$1,650,000	\$1,700,000
State/Nonprofit Claims Reimbursed by Employer	\$1,790,815	\$1,791,475	\$1,800,000	\$1,850,000
Number of Covered Employers	26,723	27,248	27,800	28,300
UI Taxes Paid	\$39,066,460	\$36,668,614	\$35,000,000	\$35,700,000
Trust Fund Balance	\$89,464,934	\$102,764,413	\$108,900,000	\$116,200,000

* Does not include Federal programs and fund transfers between states for interstate claims.

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Center 1005 Field Operations

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
New and Renewed Job Applicants*	64,080	54,543	60,000	60,000
Employer Job Orders Received*	48,155	46,086	50,000	50,000
Employer Job Openings Received*	89,964	94,713	92,000	92,000
Wagner-Peyser Employment Services (ES)				
Entered Employment (Unduplicated)*	24,751	21,671	22,000	22,000
ES Employment Retention Rate*	85%	84%	82%	82%
ES Entered Employment Rate*	85%	67%	75%	75%
Workforce Investment Act (WIA) Participants:				
Adult/Dislocated/Youth*	589/233/415	625/222/344	700/250/350	700/250/350
WIA Adult Entered Employment Rate*	78%	78%	72%	72%
WIA Youth Employment/Education Rate*	70%	70%	43%	43%
WIA Dislocated Worker Entered Emp. Rate*	86%	86%	84%	84%
WIA Adult Retention Rate*	86%	86%	74%	74%
TANF Recipients Served/Work Activity	985/2,107	1,449/2,954	1,250/2,500	1,250/2,500
TANF Avg Statewide Participation Rate (FFY)	45%	50%	50%	50%
SNAP Recipients Served/Work Activity	7,715/4,380	8,063/4,008	7,500/3,750	7,500/3,750
Veterans w/ Significant Barriers to Employment	631	782	800	800
UI Recipients Referred to Reemploy. Svcs	5,014	2,805	3,000	3,000
Dakota Roots Participants Entered Employment	443	181	250	250

*The passage of the Workforce Innovation Opportunity Act (WIOA) replaced the Workforce Investment Act (WIA). The new rules and regulations published on June 30, 2016 will result in changes to the performance indicators metrics in FY17 and FY18.

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Center 1006 State Labor Law Administration

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Workers' Compensation (WC) Self-Insurance				
Application Fees	26,000	26,000	26,000	26,000
WC Insurance Policy Fees	274,331	277,871	280,000	280,000
WC Managed Care Plan Fees	3,250	2,750	2,750	2,750
Interest Income	12,742	15,008	15,000	15,000
First Report Late Filing Fines	41,300	37,600	38,000	38,000
Total	357,623	359,229	361,750	361,750

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Collective Bargaining Filings of Petitions for Hearing	16	25	17	20
Collective Bargaining Petitions Settled or Dismissed Prior to Hearing	9	3	5	5
Hearings Held to Arbitrate, Mediate, or Conduct Collective Bargaining Matters and Render Decisions	8	22	12	15
Wage Inquiries/Wage Law Complaints Filed	5,899/243	6,000/250	6,000/250	6000/250
Private Industry Employees Affected by WC	345,500	350,300	354,850	359,000
Private Industry WC First Reports of Injury	18,903	18,543	18,500	18,500
New Filings of Private Industry WC Petitions	200	183	185	185
Private Industry WC Claims Settled or Dismissed Prior to Hearing	105	166	160	160
Private Industry WC Hrng Petitions Pending	348	365	390	390
Private Industry WC Claims Resulting in a Formal Hearing	16	10	15	15
Hearings Held to Mediate WC Matters	47	34	40	40
UI Appeals Filings of Petitions for Hearing	1,001	888	900	900
UI Appeals Resulting in Final Order of	1,123	901	900	900

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BTM
CITY BUDGET SYSTEM

Decision				
UI Appeals Pending	61	38	60	60
Human Rights Charges Received/Conciliated	341/3	315/1	320/2	320/2
Human Rights Case Closures	68	58	65	65
Human Rights Unsuccessful Conciliations	2	2	2	2
WC Independent Contractor Applications	198	165	170	170
WC Agreements Reviewed/Approved	671/778	669/662	670/700	670/700

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BPM
SP BUDGET SYSTEM

Center 1031

Board of Accountancy - Info

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Examination Fees	17,110	18,697	17,000	17,000
Reexamination Fees	44,916	50,744	48,000	48,000
New License Fees	3,625	2,650	3,500	2,800
Renewal Fees	185,440	184,970	193,000	190,000
Interest Income	3,579	4,715	4,000	4,000
Peer Review	5,250	3,600	5,650	5,650
Board Exam Fee	11,310	12,390	12,570	12,570
Name Changes	250	150	100	100
Late Fees	4,600	4,700	5,000	5,000
Legal Recovery cost	1,175	1,450	1,000	1,000
Total	277,255	284,066	289,820	286,120

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Licenses Renewed	1,915	1,925	1,750	1,750
New Licenses	93	70	70	70
Practitioners	1,829	1,818	1,700	1,700
Examinations:				
Nationally Prepared (Times Given)	4	4	4	4
Total Applicants Examined	94	102	90	90
Applicants Passed (Includes Reexams)	63	53	50	50
Score Required for Passing	75%	75%	75%	75%
Complaints:				
Received/Investigated/Resolved	24/24/23	11/10/10	12/12/11	12/12/11
Hearings Held/Pending	1/1	2/0	0/0	0/0
Licensees Reprimanded/Probationed	5/0	3/0	0/0	0/0
Licenses Suspended/Revoked	0/1	0/0	0/0	0/0
No Action Taken Against Licensee	0	0	0	0
Prosecutions	0	0	0	0

Revenues and Performance Indicators

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BTM
CAP BUDGET SYSTEM

Miscellaneous:

Peer Review	70	48	75	70
Inquiries Received and Answered	7,440	7,440	7,440	7,440
Applicants Denied Licensure	0	1	0	0
Board Meetings Held	8	8	10	9
CPE Audits	112	104	110	110

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FY 2018

BPM
SP BUDGET SYSTEM

Center 1032 Board of Barber Examiners - Info

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Application Fees	400	300	750	750
Renewal Fees	17,850	16,725	18,000	18,000
Interest Income	520	656	525	655
Reciprocity Fees	1,120	280	1,120	1,120
New Shop Inspection	625	500	625	625
Expired License Fees	120	111	120	120
Restoration Fees	300	252	300	225
Fee for privately owned barber chairs	1,400	1,260	1,420	1,420
Miscellaneous				
Total	22,335	20,084	22,860	22,915

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Licenses Renewed/New	272/7	295/10	270/9	271/8
Practitioners	161	172	170	171
Examinations:				
Nationally Prepared (Times Given)	1	0	1	1
Applicants Examined	1	0	1	1
Applicants Passed (Includes Reexams)	1	0	1	1
Inspections	116	93	110	112
Inquiries Received and Answered	510	510	510	510
Board Meetings Held	2	2	2	1

Revenues and Performance Indicators

FY 2018

BPM
SP BUDGET SYSTEM

Center 1033 Cosmetology Commission - Info

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Examination Fees	16,240	18,800	17,000	18,000
Reexamination Fees	900	1,900	1,500	2,000
New License Fees (no temp fees)	22,764	23,898	25,000	24,000
Renewal Fees (has dup fees)	190,420	195,130	190,000	195,000
Materials Sold/Miscellaneous	741	179	500	300
Interest Income	3,436	3,837	3,500	3,700
Temporary Licenses	1,224	1,086	1,500	1,300
Certifications	2,500	2,440	2,500	2,500
Reciprocity	11,080	9,900	12,000	11,000
Penalty Fees	36,545	37,475	35,000	36,000
Instructor Seminars & Educational courses	1,375	1,170	1,200	1,200
Total	287,225	295,815	289,700	295,000

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Licenses Renewed/New	7,661/876	7,904/842	7,600/875	7,700/850
Practitioners	5,766	6,014	5,760	6,000
Examinations:				
Nationally Prepared (Times Given)	15	13	15	14
Applicants Examined/Passed	313/298	334/312	325/315	325/315
State Prepared (Times Given)	15	13	15	14
Applicants Examined/Passed	350/343	355/339	350/340	350/340
Applicants Reexamined/Passed	22/18	32/25	25/20	25/20
Complaints (calendar year):				
Received/Investigated/Resolved	17/17/9	21/18/14	12/12/12	15/15/15
Hearings Held/Pending	6/0	3/0	2/0	2/0
Licensees Reprimanded/Probationed	0/0	0/0	0/0	0/0
Licenses Suspended/Revoked	9/2	9/2	10/1	10/1
Inspections/Audits	1,750	1,750	1,750	1,750

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Inquiries Received and Answered	17,000	17,150	17,250	17,400
Board Meetings Held	7	10	6	6

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Center 1034 Plumbing Commission - Info

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Examination Fees	17,750	21,000	19,000	19,000
Reexamination Fees	1,250	100	500	500
New License Fees	14,870	20,840	19,000	19,000
Renewal Fees	290,030	290,400	290,000	290,000
Materials Sold	13,050	16,635	15,000	15,000
Interest Income	1,231	1,544	1,500	1,500
Temporary Licenses	600	200	300	300
License Directories/Seminar Registrations	107	16	50	50
Reciprocity Fees	3,945	9,100	8,000	8,000
Inspection Certificates	16,440	15,730	16,000	16,000
Inspection Fees	249,837	261,015	260,000	260,000
Total	609,110	636,580	629,350	629,350

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Licenses Renewed	2,409	2,364	2,400	2,400
New Licenses	278	462	420	420
Practitioners	2,687	2,826	2,820	2,820
Examinations:				
State Prepared (Times Given)	37	45	35	35
Applicants Examined/Passed	126/101	122/114	120/110	120/110
Applicants Reexamined/Passed	7/5	1/1	7/6	7/6
Complaints:				
Received/Investigated/Resolved	18/18/18	18/18/18	15/15/15	15/15/15
Prosecutions	0	0	0	0
Miscellaneous:				
Inspections	6,401	6,708	6,700	6,700
Inquiries Received and Answered	3,744	4,306	4,300	4,300
Applicants Denied SD Licensure	3	2	3	3

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Board Meetings Held

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4

4

Revenues and Performance Indicators

FY 2018

BPM
SD BUDGET SYSTEM

Center 1035

Board of Technical Professions - Info

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Application Fees	73,660	70,450	63,000	70,000
Examination Fees				
Renewal Fees	316,900	234,420	250,000	235,000
Interest Income	6,110	7,984	6,000	7,000
Late Renewal Penalties	18,700	15,500	5,000	15,000
Penalties	7,828	6,585	3,000	3,000
Total	423,198	334,939	327,000	330,000

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Licenses Renewed/New	3,622/613	3,600/597	4,000/600	3,600/600
Practitioners	8,020	8,289	7,500	8,500
Examinations:				
Nationally Prepared (Times Given)	164	525	164	344
Applicants Examined/Passed	325/230	387/278	325/230	344/230
(Includes Reexams)				
State Prepared (Times Given)	5	6	6	6
Applicants Examined/Passed	27/27	15/15	30/30	30/30
Applicants Reexamined/Passed	0/0	0/0	3/3	3/3
Complaints:				
Received/Investigated/Resolved	7/7/4	2/2/2	15/15/10	15/15/10
Hearings Held/Pending	0/1	1/0	2/0	2/0
Licensees Reprimanded/Probationed	3/0	1/0	2/2	2/2
Licenses Suspended/Revoked	0/0	0/0	1/1	1/1
No Action Taken Against Licensee	2	2	10	10
Total Prosecutions	1	0	5	5
Inquiries Received and Answered	2,500	2,500	2,500	3,000
Audits	78	78	78	78
Applicants Denied SD Licensure	26	26	15	20

Revenues and Performance Indicators
FY 2018

Board Meetings Held

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6

6

Revenues and Performance Indicators

FY 2018

BPM
SD BUDGET SYSTEM

Center 1036 Electrical Commission - Info

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Examination Fees	7,040	8,920	7,000	7,000
Re-examination Fees	1,920	2,200	2,000	2,000
New License Fees	26,950	36,250	18,000	18,000
Renewal Fees	43,005	152,910	35,000	150,000
Miscellaneous Income	608	3,269	5,000	5,000
Interest Income	10,550	14,891	20,000	20,000
Inspection Fees	1,213,704	1,234,976	1,200,000	1,200,000
Wiring Permits	122,124	133,100	120,000	120,000
Reciprocity Fees	7,360	8,400	9,000	9,000
Administrative & Re-instatement Penalty Fees	46,395	39,892	40,000	40,000
Undertaking Fees	4,000	4,785	5,000	5,000
Total	1,483,656	1,639,593	1,461,000	1,576,000

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Licenses Renewed/New	1,133/710	3,480/825	3,000/800	3,000/800
Practitioners	5,609	4,603	5,000	5,000
Examinations:				
Applicants Examined/Passed	232/120	299/135	250/100	250/100
Applicants Reexamined/Passed	148/85	124/47	150/75	150/75
Complaints:				
Received/Investigated/Resolved	0/0/0	0/0/0	5/5/5	5/5/5
Hearings Held	0	0	1	1
Inspections	21,505	34,194	25,000	25,000
Audits	0	0	1	1
Applicants Denied SD Licensure	15	14	15	15

Revenues and Performance Indicators

FY 2018

Board Meetings Held

2

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2

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Revenues and Performance Indicators

FY 2018

BPM
SP BUDGET SYSTEM

Center 1037 Real Estate Commission - Info

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Application Fees	77,405	87,845	80,000	85,000
New License Fees	27,503	34,732	30,000	30,000
Renewal Fees	211,740	276,178	220,000	270,000
Materials Sold	13,452	11,090	12,000	12,000
Interest Income	6,632	6,516	6,000	6,000
Changes of Address	9,075	7,980	8,000	8,000
Certificates of Licensure	2,760	2,805	2,600	2,800
Late Renewal Fees	9,170	8,770	9,000	9,000
Penalties Reimbursement of Investigations	4,137	417	4,000	4,000
Seminar Income	58,880	57,740	30,000	30,000
Miscellaneous	29,200	9,020	15,000	15,000
Total	449,954	503,093	416,600	471,800

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Licenses Renewed/New	1,628/326	1,824/400	1,750/350	1,750/350
Practitioners	3,651	3,853	3,800	3,800
Examinations:				
Nationally Prepared (Times Given)	789	921	800	800
Applicants Examined/Passed	345/277	649/439	450/400	450/400
State Prepared (Times Given)	43	51	50	50
Applicants Examined/Passed	34/31	42/39	40/35	40/35
Applicants Reexamined/Passed	235/202	265/219	250/210	250/210
Complaints:				
Received/Investigated/Resolved	74/74/74	99/99/99	85/85/85	85/85/85
Hearings Held/Pending	2/0	0/0	2/0	2/0
Licensees Reprimanded/Probationed	63	90	80	80
Licenses Suspended/Revoked	2	0	2	2
No Action Taken Against Licensee	9	9	10	10

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Inspections (condos)	11	8	10	10
Audits	387	189	200	200
Inquiries Received and Answered	59,482	58,982	60,000	60,000
Applicants Denied SD Licensure	7	4	6	6
Board Meetings Held	7	6	8	8

Revenues and Performance Indicators

FY 2018

BPM
SP BUDGET SYSTEM

Center 1038

Abstracters Bd of Examiners - Info

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Examination Fees	900	750	1,200	4,000
Reexamination Fees	3,150	200	3,000	1,000
New License Fees	5,255	3,882	5,000	5,000
Renewal Fees	39,130	37,730	40,000	38,000
Materials Sold	900	1,125	1,000	1,000
Interest Income	1,935	2,894	2,000	2,500
Total	51,270	46,581	52,200	51,500

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Licenses Renewed	80	84	82	87
New Licenses	2	3	2	2
Practitioners	227	200	200	200
Examinations:				
State Prepared (Times Given)	3	3	3	3
Applicants Examined	18	29	25	30
Applicants Reexamined	14	8	20	10
Complaints:				
Received/Investigated/Resolved	1/1/1	0/0/0	2/2/2	1/1/1
Hearings Held	0	0	0	0
Miscellaneous:				
Inspections	8	0	3	2
Inquiries Received and Answered	110	100	125	100
Board Meetings Held	3	3	3	3

Revenues and Performance Indicators

FY 2018

BPM
SD BUDGET SYSTEM

Center 1039

South Dakota Athletic Commission - Info

	Actual	Actual	Estimated	Estimated
	FY 2015	FY 2016	FY 2017	FY 2018
REVENUES				
Event Fee	15,160	9,664	175,000	25,000
Promoter License	1,800	1,500	1,500	1,500
Matchmaker License		200	200	200
Manager License		100	100	100
Contestant Registration	3,600	5,000	5,000	5,000
Judge Registration	800	500	500	500
Referee Registration	400	500	500	500
Second Registration	2,670	2,500	2,500	2,500
Timekeeper Registrations	50	125	125	125
Interest Income	583	600	600	600
Federal ID Fee	25	25	25	25
Amateur Exemption Fee	100	100	100	100
Total	25,188	20,814	186,150	36,150

	Actual	Actual	Estimated	Estimated
	FY 2015	FY 2016	FY 2017	FY 2018
PERFORMANCE INDICATORS				
Events monitored	4	4	8	8
Promoters Licensed	6	3	5	5
Contestant Registrations	72	94	100	100
Matchmakers	0	1	1	1
Managers	0	1	1	1
Judges	16	13	10	10
Referees	8	4	10	10
Timekeepers	2	1	5	5
Second Registrations	106	115	100	100
Amateur Association Exemption Fee	1	1	1	1

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Federal ID applicant

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Revenues and Performance Indicators

FY 2018



Center 10610 Banking

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Mortgage Lender Renewal and Application	155,700	159,050	150,000	150,000
Banking Revolving Fund:				
Bank Examination Fee	1,524,989	847,321	1,500,000	1,500,000
Trust Company Examination Fee	350,000	290,537	300,000	300,000
Money Lenders Renewal and Applications	94,250	436,000	400,000	400,000
Money Transmitter Renewal and Application	21,500	91,500	90,000	90,000
Mortgage Broker Renewal and Application	8,820	7,390	7,000	7,000
Mortgage Loan Originator Renewal and Application	220,975	295,335	200,000	200,000
Trust Company Supervision Fee	700,383	812,284	650,000	650,000
Investment Council Interest	43,259	70,462	40,000	40,000
Other Banks and Loans	1,601	801	1,000	1,000
Miscellaneous (Transfer In)	15,725	8,255		
Trust Company Charter Fees (General Fund)	25,000		20,000	20,000
Total	3,162,202	3,018,935	3,358,000	3,358,000

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Institutions Examined:				
Money Lenders (on-site)	10	19	10	10
Banks	20	16	18	18
Trust Companies	24	34	35	35
Licenses Issued or Renewed:				
Money Lenders/Money Orders	439/60	458/77	400/70	400/70
Mortgage Lenders/Brokers	261/14	246/17	240/15	240/15
Mortgage Loan Originator	1,850	2,542	2,000	2,000
Charters Cancelled: Banks/Bank Branches	1/1	3/11	2/2	2/2
Total Assets of Banks Supervised	\$23,833,000,000	\$25,293,667,000	\$25,000,000,000	\$25,000,000,000
Total Assets of Trust Companies Supervised	\$175,133,826,000	\$226,054,306,000	\$250,000,000,000	\$275,000,000,000

Revenues and Performance Indicators
FY 2018

BTM
CITY BUDGET SYSTEM

Revenues and Performance Indicators

FY 2018



Center 1062 Securities

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Investment Companies Notification Fees	22,886,950	23,605,650	28,681,650	29,542,000
Securities Registration Fees	70,713	42,840	44,000	45,000
Broker-Dealer Licensing Fees	244,550	192,600	198,380	204,330
Agent Licensing Fees	13,285,875	14,065,775	14,487,750	14,922,380
Name Change Filing Fees	112,550	110,600	114,000	117,000
Extension of Registration Fees	6,350	5,900	6,000	6,000
Investment Adviser Agent Fees	99,750	105,650	109,000	112,000
Annual Report Filing Fees	300	400	400	400
REG D-506 Filing Fees	102,200	113,825	117,000	121,000
Franchise Registration Fees	54,000	54,400	56,000	58,000
Franchise Amendment Fees	4,350			
Franchise Annual Report Fees	94,050	100,100	103,000	106,000
Securities Opinion Fees	100	850	1,000	1,000
Investment Adviser Fees	4,900	4,700	5,000	5,000
Business Opportunity Filing Fees	100	100	100	100
Private Placement Filing Fees	200	2,450	3,000	3,000
Church Extension Bond Filing Fees	5,600	5,000	5,000	5,000
I/A Notice Filing Fee	235,000	382,575	394,000	406,000
Model Accredited Filing Fees	200	200	200	200
Reg A Tier II Filing Fees		1,000	2,000	3,000
Fines	76,375	70,001	72,000	74,000
Investment Council Interest	37,360	43,191	44,000	45,000
Miscellaneous	1,690	8,020	8,000	8,000
Total	37,323,163	38,915,827	44,451,480	45,784,410

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
New Securities Applications	46	32	50	55
Extensions and Amendments	65	57	65	65

Revenues and Performance Indicators FY 2018

Private Placement/Other Exemptions	1/361	1/420	2/370	2/375
Invest. Comp. Notice Filings--New/Total	3,909/26,095	3,495/26,997	3,500/25,500	3,750/25,500
New Franchise Applications/Registrations	213/651	227/654	235/675	245/700
Franchise Exemptions	0	0	0	0
Business Opportunities--New/Total	0/2	0/2	0/2	0/2
Brokers-Dealers/B-D Agents Licensed	1,243/89,810	1,235/94,433	1,250/95,000	1,275/95,500
Investment Advisers/IA Agents Licensed	45/1,735	45/1,829	55/1,800	55/1,850
Investment Advisers Notice Filing	819	823	850	875
Franchise Applications Withdrawn	181	192	185	185
Investigations	84	88	125	125
Administrative Orders Issued	30	54	50	50
Opinions Requested	3	5	5	5
Transfers to General Fund (SDCL 4-4-4.4)	\$36,856,221	\$38,448,476	\$43,895,837	\$45,212,105

Revenues and Performance Indicators

FY 2018



Center	1063	Insurance			
			Actual	Actual	Estimated
			FY 2015	FY 2016	FY 2017
					Estimated
					FY 2018
REVENUES					
Taxes Collected (General Fund)			79,706,674	84,541,512	85,750,000
Fees (Insurance Operating Fund):					87,000,000
Admission			92,020	76,488	70,000
Company Renewal			81,235	81,480	83,000
Exam Fees			15,440	15,160	15,000
Miscellaneous and Legal			8,399	7,949	9,000
Retaliatory/Filing			1,442,179	1,172,200	1,200,000
Administrative Penalties			1,252,694	554,577	500,000
Lists and Labels			1,180	270	500
Certification Letters			4,160	3,860	3,500
Investment Council Interest			16,335	19,626	21,000
Course Approval			18,675	16,475	17,000
Company Supervision			51,000	94,500	75,000
Subsequent Injury Fund:					
Sub-Injury Fund Assessment			7,708	3,492,914	
Investment Council Interest			14,855	21,208	15,000
Continuing Education Fund:					
Agent Renewal Fees (Biennial renewal)			73,980	37,270	60,000
Special Collections for Workers Comp:					
Policy Fee (Transferred to Dept. of Labor)			274,331	277,871	260,000
Examination Fund (Effective 7-1-97)			1,359,000	1,342,000	1,350,000
Total			84,419,865	91,755,360	89,429,000
			Actual	Actual	Estimated
			FY 2015	FY 2016	FY 2017
					Estimated
					FY 2018
PERFORMANCE INDICATORS					
Total Licensed/Domestic Companies			1,416/70	1,385/73	1,385/70
Domestic Companies Financial Exams In Progress			3	5	5
Domestic Companies Financial Exams Closed			10	3	5
Company Market Conduct Exams In Progress			6	2	2

Revenues and Performance Indicators

FY 2018

Company Market Conduct Exams Closed	0	5	2	2
Companies Licensed/Approved Mergers	28/16	17/11	15/10	15/10
Agent Licenses Issued	15,199	16,614	14,000	14,000
Agent Appointments Issued	63,892	81,665	65,000	65,000
Agent Licenses Renewed	23,070	28,827	24,000	24,000
Renewed Appointments	203,150	197,247	200,000	200,000
Agent Appointment Cancellations	58,362	70,482	60,000	60,000
Property/Casualty Filings Reviewed	7,599	6,046	7,000	7,000
Life/Health Filings Reviewed	3,372	2,828	3,300	3,300
Consumer Complaints Closed	644	742	675	675
Enforcement/Closed Files	1,154	1,195	1,000	1,000
Continuing Education:				
Agents Paying License Renewal	3,422	1,699	3,400	1,600
Agents Exempt	311	305	305	305
Courses Reviewed	747	670	700	700
Transfer to General Fund (SDCL 4-4-4.4)	\$8,896,330	\$7,180,551	\$6,896,702	\$6,895,702
Subsequent Injury Fund:				
New Claims	3	3	2	2
Claims Paid	72	65	70	70
Dollars Paid	\$1,949,304	\$1,725,509	\$1,600,000	\$1,600,000

Revenues and Performance Indicators

FY 2018



Center 1081

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Contributions	219,050,000	225,600,000	232,000,000	
Investment Income	435,682,701	784,528,000	838,000,000	
Benefits Paid	-482,163,000	-497,000,000	-512,407,000	
Refunds Paid	-24,704,599	-25,000,000	-26,000,000	
Total	147,865,102	488,128,000	531,593,000	0

Contributions include both member and employer contributions. Member contributions include normal contributions, service purchases, redeposits, trustee to trustee transfers and optional spouse coverage premiums. Employer contributions include matching employer contributions and employer deficiency payments.

Investment income includes interest, dividends, real estate income, gains and losses on investments, proration interest, and any other income generated from investment operations. Investment related expenses are also deducted. Actual investment performance in FY 2012 was 1.45% and in FY 2013 was 19.02%, net of fees. The assumed rate of return is 7.25% for the fiscal year.

Benefits Paid include retirement, survivor and disability benefits paid during the fiscal year. Refunds Paid include all refunds paid to terminated members.

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Budget Compared to Assets	.04%	.04%	.04%	0
Budget Compared to Benefits	0.87%	0.86%	0.86%	0
Budget Compared to Contributions	1.90%	1.90%	1.90%	0
Members Per FTEs	2466	2500	2550	0
Turnover Rate for FTEs - Managerial	0.0%	0	0	0

Revenues and Performance Indicators

FY 2018

Turnover Rate for FTEs - Nonmanagerial

8.0%

8.0%

8.0%

0

Budget Compared to Assets - SDRS Budget compared to total SDRS assets. This is the measure of performance typically used for operations of large pools of assets.

Budget Compared to Benefits - SDRS Budget compared to the retirement, disability, and survivor benefits paid.

Budget Compared to Contributions - Performance indicator defined in law and limited to 3.0% of contributions.

Members Per FTEs - Measure of work load per SDRS FTE.

In fiscal year 2015 there were 2466 members for each SDRS employee.

Turnover Rate for FTEs - Managerial - Measures the turnover of managerial positions within the fiscal year.

Turnover Rate for FTEs - Nonmanagerial - Measures the turnover of non-managerial positions within the fiscal year.

Revenues and Performance Indicators

FY 2018



Center 1083

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Earnings				
Contributions				
Withdrawals				
Total	0	0	0	0

Contributions to the Supplemental Retirement Plan are tax deferred salary reduction payments. The plan is voluntary and designed to supplement retirement benefits from SDRS and Social Security. The contributions are distributed to the investment alternatives available to the plan participants. Earnings on those participant-chosen investments are allocated to participant accounts.

The earnings on the investment alternatives are allocated to participant accounts daily.

Withdrawals include benefit payments and all other disbursements.

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Participants	0	0	0	0
Total Assets	0	0	0	0

The number of participants in this voluntary plan continues a slow steady growth.

Revenues and Performance Indicators

FY 2018



Center 1084

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
REVENUES				
Contributions				
Earnings				
Withdrawals				
Total	0	0	0	0

Contributions to the Special Pay Plan are tax deferred salary reduction payments. These payments are not subject to FICA and are deferred from income tax. When the employer has signed a resolution to join the plan, all employees that are 55 years or older in the month before termination and have termination payouts of \$600 or more are included in the plan. The contributions are distributed to the investment alternatives available to the plan participants. Earnings on those participant-chosen investments are allocated to participant accounts.

Withdrawals include benefit payments and all other disbursements.

	Actual FY 2015	Actual FY 2016	Estimated FY 2017	Estimated FY 2018
PERFORMANCE INDICATORS				
Participants	0	0	0	0
Total Assets	0	0	0	0

The number of participants in this Special Pay Plan is expected to grow at a slow steady rate.